



Millie Calesky

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Recommended Reading

1. **Breakthrough Networking – Building Relationships that Last. Second Edition.** By Lillian D. Bjorseth. Duoforth Enterprises, 2003.
2. **Endless Referrals -- Network Your Everyday Contacts into Sales.** Bob Burg. McGraw Hill, 1999.
3. **The Fine Art of Small Talk -- How to start a conversation, keep it going, build rapport, and leave a positive impression.** Small Talk Publishers, 2004.
4. **Masters of Networking – Building relationships for your pocketbook and soul.** Ivan R. Misner, Ph.D. and Don Morgan, M.A. Bard Publishing, 2000.
5. **Power Networking – 55 secrets for Personal and Professional Success.** Donna Fisher & Sandy Vilas. MountainHarbour Publications, 1992.

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